

**FOURTH AMENDMENT TO AGREEMENT TO PROVIDE LEGISLATIVE  
CONSULTANT SERVICES TO  
THE CITY OF MCKINNEY, TEXAS, THE MCKINNEY CHAMBER OF COMMERCE,  
AND THE MCKINNEY ECONOMIC DEVELOPMENT CORPORATION**

**THIS FOURTH AMENDMENT** (the "Fourth Amendment") to the Legislative Consultant Service Agreement is effective as of the 1<sup>st</sup> day of December 2018 (the "Effective Date"), between the CITY OF MCKINNEY, TEXAS, a Texas municipal corporation (the "City"), the MCKINNEY CHAMBER OF COMMERCE, a Texas non-profit organization (the "Chamber"), the MCKINNEY ECONOMIC DEVELOPMENT CORPORATION, a Texas non-profit corporation, (the "MEDC") (collectively, the "McKinney") and RED MEDIA GROUP, (the "Consultant").

**WHEREAS**, the City Council of the City of McKinney, Texas have previously entered into an agreement with Red Media Group for legislative consultant services effective December 1, 2012 and amended on December 1, 2013 (the "Agreement"); and

**WHEREAS**, the City Council of the City of McKinney, Texas amended the "Agreement" a second time on December 1, 2015; and

**WHEREAS**, the City Council, the Chamber, and MEDC amended the "Agreement" a third time on December 1, 2017; and

**WHEREAS**, the City Council, the Chamber, and MEDC desire to extend the term of the Agreement until November 30, 2020 and modify the payment of fees due under the Agreement.

**NOW, THEREFORE**, in consideration of the mutual agreements set forth, McKinney and the Consultant agree as follows:

**SECTION 1.**

The Agreement is amended only as set forth herein. All articles in the First Agreement that are not amended remain in full force and effect as set forth in the First, Second, and Third and Forth Amendments and the Agreement.

**SECTION 2.**

The First, Second, Third and Fourth Amendments are hereby amended by including the attached Exhibit "B-1", which is attached hereto and incorporated as if set forth here.

**IN WITNESS WHEREOF**, the parties hereto have caused this Fourth Amendment to the Agreement to be executed by their duly authorized representatives as of the Effective Date listed above.

**CITY OF MCKINNEY**, a Texas municipal corporation  
222 N. Tennessee St. McKinney, TX  
75069

By



ATTEST:



EMPRESS DRANE  
City Secretary  
MELISSA LEE  
Deputy City Secretary

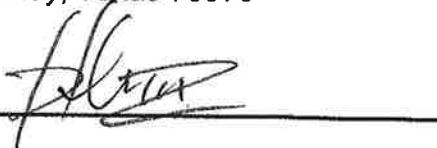
**MCKINNEY CHAMBER OF COMMERCE**,  
a Texas non-profit organization  
2150 South Central Expressway, #150  
McKinney, TX 75070

By



**MCKINNEY ECONOMIC DEVELOPMENT  
CORPORATION**,  
a Texas non-profit corporation  
5900 S. Lake Forest Drive, Suite 110  
McKinney, Texas 75070

By



**RED MEDIA GROUP LLC**

**Consultant**

By

  
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**EXHIBIT A**

**STATEMENT OF WORK AND SCOPE OF SERVICES**

1. Consultant shall provide professional services pursuant to the following:
  - a. Work closely with the GLI Committee and McKinney staffs to understand the programs of McKinney, its legislative needs, and its strategic plan.
  - b. Provide timely information to the GLI Committee on pertinent developments and work with the GLI Committee to develop all necessary data and materials to support McKinney's legislative agenda. Attend and present Information at GLI Committee meetings, as requested.
  - c. Report frequently as needed, to the GLI Committee on progress and status of work for McKinney.
  - d. Respond as necessary to all other requests made to Consultant by the GLI Committee, or Its designee.
  
2. Consultant agrees that specific attention shall be given In addition to the services above listed, to the following specific priorities of McKinney, as follows:
  - a. Strengthen support with key members of the State Legislature and key Legislative committees, including staff, by regular contact, reports and communication with key members and staff of McKinney priorities.
  - b. Regular monitoring of all relevant policy developments and filed bills with timely communication with the GLI Committee.
  - c. Assistance In organization of McKinney trips to Austin, TX.
  - d. Maintain contact with State Agencies and communicate McKinney priorities as directed by the GLI Committee, or its designee.
  
3. This Agreement specifically excludes from the Statement of Work an Involvement In campaigns or fundraising activities. Any such activities are strictly voluntary on the part of the Consultant and are not part of the compensation contemplated under this Agreement

## EXHIBIT "8-1"

### PAYMENT OF FEES FOR EXTENDED TERM

The following shall constitute the fees payable to the Consultant under the Fourth Amendment effective December 1, 2018 through November 30, 2020 unless terminated sooner in accordance with the terms of the Agreement, as amended, or until otherwise agreed in writing by the parties.

1. The Term for the Agreement, as amended shall be from December 1, 2018 to November 30, 2020.
2. Total compensation for the services rendered hereunder for the Term, and under the statement of work described in Exhibit "A", shall be \$60,000 per year payable in twelve (12) monthly payments beginning on December 1, 2018 at the rate of \$5,000 per month, in advance, payable on the first day of each month up to and including December 1, 2020. Subject to Article III. C., the last payment of expenses shall be due and payable on December 1, 2020. Consultant shall submit an invoice in advance of each month of the Agreement, as amended.
3. McKinney shall reimburse all approved expenses of this representation, including travel, meals and other expenses up to the aggregate amount of \$3,000 per year for the Term.
4. Consultant shall invoice the City monthly for expenses and such invoices shall be payable within thirty (30) days of receipt.
5. Consultant shall itemize all time expended for the prior month on McKinney services when submitting an invoice for payment, in advance, of the next month. Time entries shall be recorded for each separate task performed and shown in increments of 1/10 hour. For example: "Meeting with GLI Committee: 1.7 hours."
6. During the Term, the City, the Chamber and the MEDC agree to each pay 33.3% of monthly billing as well as 33.3% of expenses, up to the agreed upon amount.